

**JACKSON PUBLIC SCHOOL DISTRICT**

Jackson, Mississippi

Date: May 07, 2024

**Board of Trustees  
Jackson Public School District  
Jackson, Mississippi**

Ladies and Gentlemen:

Presented for your review on the attached page(s) are the bid tabulations for the formal bid proposals which were received in response to the bid solicitations indicated below. Bids were publicly advertised and opened according to all legal requirements (Mississippi Code of 1972, §31-7-13). All bids were tabulated, analyzed, and based upon compliance with the specifications; the "lowest and best" bids were determined. Recommendations concerning the award of bids received for each bid category are contained on the attached page(s). Please consider recommendations for the following:

Bid Number	Opening Date	Bid Name
Reverse Auction RFP 2024-05	03-20-2024	Reverse Auction Serving Line Equipment Callaway and Murrah
RFP 2024-01	02-15-2024	E-Rate School Replacement Switches
RFP 2024-02	02-15-2024	E-Rate Licensing for Switches
Reverse Auction RFP 2023-21	01/19/2024	EV Charging as a Service
RFQ 2023-03	11-02-2023	Energy Savings Performance Contracting Services
Bid 3213	01-19-2023	JPS Seeks a Vendor(s) to Provide Clear Backpacks for Students <b>REJECTION</b>

It is recommended that the following action be taken by the Board of Trustees:

- A. **AN ORDER** be adopted ratifying the prior solicitation of bid proposals for the equipment, supplies, commodities and/or services in each bid category indicated above.
  
- B. **AN ORDER** be adopted authorizing the Chief Operations Officer or his designee to issue purchase orders and/or execute contracts and all related documents on behalf of the Board of Trustees to the vendors deemed to have submitted the "lowest and best" bids as indicated on the attached pages.
  
- C. **AN ORDER** be adopted to reject the bid of bidders who failed to comply with bid requirements, for the reason(s) indicated with each bid category, on the attached pages.
  
- D. **AN ORDER** be adopted to authorize the informal purchase of items according to all legal requirements and to the extent allowed under the law (Mississippi Code 1972, Annotated, §31-7-13(b)) for which no formal bids were received as indicated in the detailed support documentation on file in the Business Office.

Submitted by:  
Mr. Earl Burke  
Chief Finance Operations Officer

Recommendation approved by:  
Dr. Errick L. Greene, Superintendent  
Superintendent of Schools

### **Information about the Content and Formatting of the Attached Bid Tabulation Sheet(s)**

Pursuant to the legal requirements as outlined in the Mississippi Code 1972, Annotated, §31-7-13(d), all bid proposals received were compared to the written bid specifications and the recommendation to purchase or for rejection is indicated on the following pages, as per the manner prescribed below.

#### **Recommendation to Purchase:**

The recommendation to purchase from or award a contract to any vendor, is indicated on the attached tabulation sheet(s) by placing "Low Bid" to the right of the vendor's name/pricing and bolding the information.

#### **Rejection of an Item or an Entire Bid:**

The law requires that the District clearly state why in each instance that the lowest bid received is not the recommended "lowest and best" bid. The specific reason that an item or service, or a vendor's entire bid proposal, must be deemed "irregular" or "non-compliant" with the written bid specifications and therefore cannot be recommended for purchase, is indicated on the attached tabulation sheet(s) by drawing a line through the vendor's name/pricing and indicating the rejection reason beside the item.

#### **Unit Price Differences Between the Lowest and the "Lowest and Best" Bid:**

The unit price of all items is indicated and a difference between the bid unit price of the proposed item being rejected, and the unit price of the item being recommended for purchase as the "lowest and best" can easily be computed from the data on the following pages. For each item, please see the attached tabulation sheet(s) for the bid name and number and opening date, item description, unit of measure, quantity purchased, and the unit or total pricing submitted by all vendors offering bid proposals.

#### **Minority Vendor Participation in the Bid Process:**

At the direction of the Board, all minority and women owned and operated vendors offering bid proposals are identified on the attached tabulation sheets, for informational purposes only. The following coding has been used:

- "M" Minority (Male) owned and operated business
- "W" Women (Non-minority) owned and operated business
- "B" Minority (Women) owned and operated business
- "N" Non-Minority owned and operated business

**Reverse Auction RFP 2024-05 (03-20-24) Reverse Auction Serving  
Line Equipment Callaway and Murrah  
Recommendation: Marc Rowe/Alvin Handy**

	Vendor	Location	Amount
N	Hotel & Restaurant	Jackson, MS	Callaway: \$164,997.92 Murrah: \$132,000.00
<b>N</b>	<b>Ken Jeter Store and Restaurant Supply</b>	<b>Tupelo, MS</b>	<b>Callaway: \$164,950.00 Murrah: \$131,850.00</b>
N	Associated Food Equipment and Supplies	Gulfport, MS	Callaway: \$236,268.53 Murrah: \$147,757.00

**RFP 2024-01 (02-15-24) E-Rate School Replacement Switches  
Recommendation: Mrs. Erin Mason**

	Vendor	Location	Amount
N	Office Management Systems, Inc dba Logista	Madison, MS	\$497,962.90
N	Howard Technology Solutions dba Howard Industries, Inc	Laurel, MS	\$1,031,797.00
<b>N</b>	<b>TekLinks, Inc. dba CSpire Business</b>	<b>Ridgeland, MS</b>	<b>\$628,123.01</b>

The alternate/equivalent switches proposed by Office Management Systems, Inc dba Logista were not determined by the committee to be equivalent. The switches proposed cannot be managed in the Cisco Meraki Cloud Dashboard as required in the specifications.

**RFP 2024-02 (02-15-24) E-Rate Licensing for Switches  
Recommendation: Mrs. Erin Mason**

	Vendor	Location	Amount
N	Howard Technology Solutions a division of Howard Industries	Ellisville, MS	\$415,150.00
<b>N</b>	<b>Office Management Systems, Inc. dba Logista</b>	<b>Madison, MS</b>	<b>\$272,600.00</b>

**Reverse Auction RFP 2023-21 (01/19/2024) – EV Charging as a Service**  
**Recommendation: Stephanie Harris**

	Vendor	Location	Amount
N	Entegriy Partners	Little Rock, AR	1,350,000
<b>N</b>	<b>Iris Facilities Intelligence</b>	<b>Fairhope, AL</b>	<b>932,400</b>

**RFQ 2023–03 (11-02-2023) – Energy Savings Performance Contracting Services**

**Recommendation: Earl Burke, COO, Erin Mason**

	Vendor	Location	Amount
N/A	Upchurch Service LLC.	Ridgeland, MS	TBA
N	Path Company	Jackson, MS	TBA
<b>W</b>	<b>Schneider Electric</b>	<b>Flowood, MS</b>	<b>TBA</b>
N	CMTA Inc.	Prospect, KY	TBA
N/A	Trane U.S. Inc. and Entegriy Energy Partners, LLC	Ridgeland, MS	TBA

**Bid 3213 (01-19-23) – JPS Seeks a Vendor(s) to Provide Clear Backpacks for Students**

**Recommendation: Dr. William Merritt**

	Vendor	Location	Abbreviation
W	9 to 5 Computer Supply Distributors, Inc	Jacksonville, FL	9 to 5
N	Knowledge Tree	Memphis, TN	Knowledge
M	Backpack Gear	Orlando, FL	Backpack
M	Fyre Marketing, LLC	Tampa, FL	Fyre
N	CDW Government, LLC	Vernon Hills, IL	CDW
N	A.M.D.A Distributors	Davie, FL	A.M.D.A
N	Caledonia, LLC	Coeurd'Alene, ID	Caledonia
M	CHVD Justin, LLC	Cleveland, OH	CHVD
N	Riverside Technology, Inc.	N Sioux City, SD	Riverside

***Backpack Option 1***

**Vendor                      Packing                      Each                      Ext. Price**

CHVD	TBD		
A.M.D.A	100 per Case	\$6.35/\$635.00 per Case	
Caledonia	100 per Case	\$6.45	\$129,000.00
Fyre	Based on 20,000	\$6.45	\$129,000.00
9 to 5	30 per Case	\$7.75	\$155,000.00
Knowledge	24 per Case	\$10.99/\$263.76 per Case	
Backpack	25 Per Case	\$10.00/\$250.00 per Case	
Riverside	Based on 20,000		\$419,000.00
CDW	Individual	\$23.50	\$470,000.00

***Backpack Option 2***

<b>Vendor</b>	<b>Packing</b>	<b>Each</b>	<b>Ext. Price</b>
CHVD	No Bid		
CDW	No Bid		
Backpack	No Bid		
Fyre	No Bid		
A.M.D.A	No Bid		
Caledonia	No Bid		
Riverside	No Bid		
9 to 5	30 per Case	\$6.75	\$135,000.00
Knowledge	24 per Case	\$9.99/\$239.76 per Case	

**Rejection of all Bids**