

**RFP 2020-21: Next Generation Firewall  
Bidders Conference Call - Meeting Minutes  
December 3, 2020, 1:00 pm CST**

Ryan Baker (JPSD) kicked off the call at 1:00 pm CST with an explanation of the call format and a roll call to gather attendance information. Erin Mason (JPSD) was secretary for the meeting.

A total of 12 participants were on the call including:

- Two JPSD Information Technology Services (ITS)
- Ten representatives from five different vendors.

The JPSD participants introduced themselves again and gave a brief walk-through/outline of the published RFP and then opened the floor for questions.

**Question:** Are you looking for a detailed SOW included with the RFP response or can that be developed later?

**Answer:** A detailed SOW is not required to be submitted with the RFP.

**Question:** What is the timeframe for beginning the project and is the budget in place to pay for the firewall?

**Answer:** The timeframe is as soon as possible pending Mississippi Department of Finance PPRB approval and JPSD Board of Trustees approval. The funding is currently in place to pay for the firewall.

**Question:** On page 10 there is a reference to a 1 year FortiCare 24X7 Service + 1 year FortiGuard but later on page 11 there is a reference to a 3-year 24x7 FortiCare and FortiGuard UTM Protection. Does the District want a one-year or three-year bundle?

**Answer:** The District prefers the 3 year bundle.

**Question:** Are you adding policies to your firewall or using existing policies?

**Answer:** The intent is to use existing policies and not add policies.

**Question:** Is there any plan to clean up the current firewall or use it as is?

**Answer:** The intent is to use it as is, but we can possibly clean up policies in consultation with the selected vendor if there are obsolete policies.

**Question:** Will the District look at any other vendor besides Fortigate?

**Answer:** The District will consider any device that is deemed by the committee to be equivalent. Vendors who are proposing an alternate device should be sure to include detailed specifications for the proposed device.

**Question:** What installation do you want for the Forti Analyzer?

**Answer:** Standard installation