

JACKSON PUBLIC SCHOOL DISTRICT

Jackson, Mississippi

Date: July 18, 2023

**Board of Trustees
Jackson Public School District
Jackson, Mississippi**

Ladies and Gentlemen:

Presented for your review on the attached page(s) are the bid tabulations for the formal bid proposals which were received in response to the bid solicitations indicated below. Bids were publicly advertised and opened according to all legal requirements (Mississippi Code of 1972, §31-7-13). All bids were tabulated, analyzed and based upon compliance with the specifications; the "lowest and best" bids were determined. Recommendations concerning the award of bids received for each bid category are contained on the attached page(s). Please consider recommendations for the following:

Bid Number	Opening Date	Bid Name
RFP 2023-06	03-31-23	K – 8 and High School District Assessment Platform
RFP 2023-09	04-05-23	Professional Development and Coaching Support for School and or District Leaders and Administrators
RFP 2023-10	04-06-23	Professional Development and Coaching Support for Instructional Staff

It is recommended that the following action be taken by the Board of Trustees:

A. **AN ORDER** be adopted ratifying the prior solicitation of bid proposals for the equipment, supplies, commodities and/or services in each bid category indicated above.

B. **AN ORDER** be adopted authorizing the Chief Operations Officer or his designee to issue purchase orders and/or execute contracts and all related documents on behalf of the Board of Trustees to the vendors deemed to have submitted the "lowest and best" bids as indicated on the attached pages.

C. **AN ORDER** be adopted to reject the bid of bidders who failed to comply with bid requirements, for the reason(s) indicated with each bid category, on the attached pages.

D. **AN ORDER** be adopted to authorize the informal purchase of items according to all legal requirements and to the extent allowed under the law (Mississippi Code 1972, Annotated, §31-7-13(b)) for which no formal bids were received as indicated in the detailed support documentation on file in the Business Office.

Submitted by:
Mr. Earl Burke
Chief Operations Officer

Recommendation approved by:
Dr. Errick L. Greene, Superintendent
Superintendent of Schools

Information about the Content and Formatting of the Attached Bid Tabulation Sheet(s)

Pursuant to the legal requirements as outlined in the Mississippi Code 1972, Annotated, §31-7-13(d), all bid proposals received were compared to the written bid specifications and the recommendation to purchase or for rejection is indicated on the following pages, as per the manner prescribed below.

Recommendation to Purchase:

The recommendation to purchase from or award a contract to any vendor, is indicated on the attached tabulation sheet(s) by placing "Low Bid" to the right of the vendor's name/pricing and bolding the information.

Rejection of an Item or an Entire Bid:

The law requires that the District clearly state why in each instance that the lowest bid received is not the recommended "lowest and best" bid. The specific reason that an item or service, or a vendor's entire bid proposal, must be deemed "irregular" or "non-compliant" with the written bid specifications and therefore cannot be recommended for purchase, is indicated on the attached tabulation sheet(s) by drawing a line through the vendor's name/pricing and indicating the rejection reason beside the item.

Unit Price Differences Between the Lowest and the "Lowest and Best" Bid:

The unit price of all items is indicated and a difference between the bid unit price of the proposed item being rejected and the unit price of the item being recommended for purchase as the "lowest and best" can easily be computed from the data on the following pages. For each item, please see the attached tabulation sheet(s) for the bid name and number and opening date, item description, unit of measure, quantity purchased, and the unit or total pricing submitted by all vendors offering bid proposals.

Minority Vendor Participation in the Bid Process:

At the direction of the Board, all minority and women owned and operated vendors offering bid proposals are identified on the attached tabulation sheets, for informational purposes only. The following coding has been used:

- "M" Minority (Male) owned and operated business
- "W" Women (Non-minority) owned and operated business
- "B" Minority (Women) owned and operated business
- "N" Non-Minority owned and operated business

RFP 2023-06 (03-31-2023) K-8 and High School District Assessment Platform

Funding Source:

Recommendation: Dr. Kimberly Smith

	Vendor	Location	Amount
N/A	Ed Tech Soft, Inc.	Duluth, GA	\$189,100.00
N	Instructure Inc.	Salt Lake City, UT	\$394,529.00
N	Educational Materials Specialists	Madison, MS	\$478,406.50 Revised quote: \$399,361.00

1. ED Tech Soft – proposal did not meet RFP specifications – standards were not aligned to MS-CCRS
2. Instructure, Inc – proposal did not meet RFP specifications – unable to provide specified reporting

RFP 2023-09 (04-05-2023) Professional Development and Coaching Support for School and or District Leaders and Administrators

Funding Source:

Recommendation: Dr. Rajeeni Scott

	Vendor	Location	Amount
N	Attuned Education Partners	Montclair, NJ	\$1,500.00 per day
N	Great Minds PBC	Washington, DC	\$500.00-\$3,000.00 per session
N	Mass Insight Education & Research Institute, Inc.	Boston, MA	\$1,370,000.00
B	Elevate Education Solutions	Pearl, MS	\$1,500.00 per day
N	Kids First Education, LLC	Laurel, MS	\$1,500.00 per Day
N	Children Literacy Initiative, Inc.	Philadelphia, PA	\$15,000.00 per Leader
N	Instruction Partners	Nashville, TN	\$64,205.00
N	Grace Advisors USA, LLC dba Collegiate Funding Advisors	Germantown, TN	\$29,750.00 - \$64,500.00
N	The Rensselaerville Institute	Albany, NY	\$90,000.00
B	Green Ninja	San Jose, CA	\$480,000.00
N	TNTP, Inc.	New York, NY	\$600,000.00
W	Eduservice, Inc, dba CT3	San Francisco, CA	\$2,404,872.00
M	Green Education Services, LLC	Madison, MS	\$150,000.00 - \$3,000,000.00

*A recommendation for the award of a contract to Mass Insite Education & Research for professional development and coaching support for school and/or district leaders will be brought to the board for consideration and approval at a future board meeting.

The proposals for Attuned Education Partners, Children’s Literacy Initiative, Elevate Education Solutions, Grace Advisors, Great Minds, Green Education Services, Green Ninja, Instruction Partners, Kids First Education, The Rensselaerville Institute, and TNTP were not responsive to all components of the RFP. The following chart shows the component(s) that were not met for each proposal.

Vendor	Limited capacity to support leaders	Lacks instrument to measure goals and effectiveness	Minimal information on support implementation	Little to no evidence of past success	Support not aligned to the JPS Coaching Framework	Minimal evidence of criteria outlined in the RFP
Attuned Education Partners		X	X		X	X
Children's Literacy Initiative			X	X	X	X
Elevate Education Solutions			X	X		
Grace Advisors			X		X	X
Great Minds		X				X
Green Education Services			X			X
Green Ninja			X			X
Instruction Partners			X			X
Kids First Education			X			X
The Rensselaerville Institute	X		X			X
TNTP	X				X	X

RFP 2023-10 (04-06-2023) Professional Development and Coaching Support for Instructional Staff

Funding Source:

Recommendation: Dr. Rajeeni Scott

	Vendor	Location	Amount
WM	Chadijah and Co. Educational Consulting, LLC	Jackson, MS	\$159,499
NM	Great Minds PBC	Washington, DC	\$500-\$3,000 (per session)
M	Greene Education Services, LLC	Madison, MS	\$150,000 and \$3,000,000
N	Tools for Success, LLC	Mooreville, IN	\$1,300 (per day)
WM	The Kirkland Group	Ridgeland, MS	\$1,500 (per day)
N	Kids First Education	Laurel, MS	\$1,500 (per day)
WM	Elevate Education Solutions	Pearl, MS	\$1,500 (per day)
N	Grace Advisors USA, LLC dba Collegiate Funding Advisors	Germantown, TN	\$29,750-\$64,500
N	Children's Literacy Initiative	Philadelphia, PA	\$37,500 (per school) \$37,500 (each additional school) \$1500 (additional coaching at a school)
WM	Pamela M. Franklin, LLC	Madison, MS	\$90,000
N	The Rensselaerville Institute, Inc.	Albany, NY	\$90,000 or \$160,000
M	Green Ninja	San Jose, CA	\$1,012,500
W	Eduservice, Inc., dba CT3	San Francisco, CA	\$451,340
N	TNTP, Inc.	New York, NY	\$1,399,500

* A contract for Great Minds PBC may be awarded at a later date.

*The proposals for Children's Literacy Initiative, Chadijah & Co. Ed Consulting, Grace Advisors USA, LLC, Elevate Education Solutions, TNTP, Tools for Success, LLC, Greene Education Services, Green Ninja, and The Rensselaerville Institute, Inc. were not responsive to all components of the RFP. The following chart shows the component(s) that were not met for each proposal.

Vendor	Limited capacity to support teachers	Minimal information on support implementation	No evidence of past success	Support not aligned to the JPS Coaching Framework	Minimal evidence of criteria outlined in the RFP
Chadijah & Co. Ed Consulting	X		X		
Elevate Education Solutions	X		X		
Grace Advisors		X	X		
Greene Education Services		X			X
The Rensselaerville Institute	X				
TNTP	X				X
Tools for Success	X	X	X	X	X
Children's Literacy Initiative			X	X	
Green Ninja	X	X			