

**JACKSON PUBLIC SCHOOL DISTRICT**

Jackson, Mississippi  
Date: August 29, 2022

**Board of Trustees  
Jackson Public School District  
Jackson, Mississippi**

Ladies and Gentlemen:

Presented for your review on the attached page(s) are the bid tabulations for the formal bid proposals which were received in response to the bid solicitations indicated below. Bids were publicly advertised and opened according to all legal requirements (Mississippi Code of 1972, §31-7-13). All bids were tabulated, analyzed and based upon compliance with the specifications; the "lowest and best" bids were determined. Recommendations concerning the award of bids received for each bid category are contained on the attached page(s). Please consider recommendations for the following:

Bid Number	Opening Date	Bid Name
Bid 3210	07-19-22	Computer & Technology Devices
Re-Bid 3204	07-15-22	Custodial Equipment
Bid 3208	06-16-22	Softball and Baseball Facility at Hughes Field

It is recommended that the following action be taken by the Board of Trustees:

- A. **AN ORDER** be adopted ratifying the prior solicitation of bid proposals for the equipment, supplies, commodities and/or services in each bid category indicated above.
  
- B. **AN ORDER** be adopted authorizing the Chief Financial Officer or her designee to issue purchase orders and/or execute contracts and all related documents on behalf of the Board of Trustees to the vendors deemed to have submitted the "lowest and best" bids as indicated on the attached pages.
  
- C. **AN ORDER** be adopted to reject the bid of bidders who failed to comply with bid requirements, for the reason(s) indicated with each bid category, on the attached pages.
  
- D. **AN ORDER** be adopted to authorize the informal purchase of items according to all legal requirements and to the extent allowed under the law (Mississippi Code 1972, Annotated, §31-7-13(b)) for which no formal bids were received as indicated in the detailed support documentation on file in the Business Office.

Submitted by:  
Mr. Earl Burke  
Chief Operations Officer

Recommendation approved by:  
Dr. Errick L. Greene, Superintendent  
Superintendent of Schools

## **Information about the Content and Formatting of the Attached Bid Tabulation Sheet(s)**

Pursuant to the legal requirements as outlined in the Mississippi Code 1972, Annotated, §31-7-13(d), all bid proposals received were compared to the written bid specifications and the recommendation to purchase or for rejection is indicated on the following pages, as per the manner prescribed below.

### **Recommendation to Purchase:**

The recommendation to purchase from or award a contract to any vendor, is indicated on the attached tabulation sheet(s) by placing "Low Bid" to the right of the vendor's name/pricing and bolding the information.

### **Rejection of an Item or an Entire Bid:**

The law requires that the District clearly state why in each instance that the lowest bid received is not the recommended "lowest and best" bid. The specific reason that an item or service, or a vendor's entire bid proposal, must be deemed "irregular" or "non-compliant" with the written bid specifications and therefore cannot be recommended for purchase, is indicated on the attached tabulation sheet(s) by drawing a line through the vendor's name/pricing and indicating the rejection reason beside the item.

### **Unit Price Differences Between the Lowest and the "Lowest and Best" Bid:**

The unit price of all items is indicated and a difference between the bid unit price of the proposed item being rejected and the unit price of the item being recommended for purchase as the "lowest and best" can easily be computed from the data on the following pages. For each item, please see the attached tabulation sheet(s) for the bid name and number and opening date, item description, unit of measure, quantity purchased, and the unit or total pricing submitted by all vendors offering bid proposals.

### **Minority Vendor Participation in the Bid Process:**

At the direction of the Board, all minority and women owned and operated vendors offering bid proposals are identified on the attached tabulation sheets, for informational purposes only. The following coding has been used:

- "M" Minority (Male) owned and operated business
- "W" Women (Non-minority) owned and operated business
- "B" Minority (Women) owned and operated business
- "N" Non-Minority owned and operated business

**Bid 3210 (07-19-22) Computer & Technology Devices**

Funding Source: Various

Recommendation: Mrs. Erin Mason

	Vendor	Location	Abbreviation
<b>N</b>	<b>Howard Technology Solutions</b>	<b>Laural, MS</b>	<b>Howard</b>
<b>N</b>	<b>Riverside Technologies, Inc.</b>	<b>North Sioux City, SD</b>	<b>Riverside</b>
M	Southvale Solutions, LLC	Chicago, IL	Southvale
N	Vivacity Tech PBC	St. Paul, MN	Vivacity
N	ConvergeOne	Ridgeland, MS	Converge
<b>N</b>	<b>AXI Education Solutions</b>	<b>Madisonville, LA</b>	<b>AXI</b>
N	CDW	Chicago, IL	CDW
<b>N</b>	<b>Academic Technologies, Inc.</b>	<b>Ridgeland, MS</b>	<b>Academic</b>
<b>M</b>	<b>KIBS Corp.</b>	<b>Columbus, MS</b>	<b>KIBS</b>
<b>N</b>	<b>Synergetics DCS, Inc.</b>	<b>Starkville, MS</b>	<b>Synergetics</b>

**Window Computers****1. Windows Laptop Computer – Executive Lenovo Thinkpad L13 Yoga Gen 3**

<b>KIBS</b>	<b>\$1,011.00</b>
CDW	\$1,340.00
Synergetics	\$1,503.58
Southvale	\$1,668.51
Riverside	\$1,844.00
Converge	\$3,390.00

**2. Windows Laptop Computer- Standard Lenovo Thinkpad T14 Gen 3**

<b>KIBS</b>	<b>\$1,022.00</b>
Riverside	\$1,600.00
CDW	\$1,630.00
Synergetics	\$1,885.00
Southvale	\$1,975.48
Converge	\$2,940.00

**3. Dock – Lenovo Universal ThinkPad USB-C Dock**

CDW	\$171.00
<b>KIBS</b>	<b>\$175.00</b>
Riverside	\$194.00
Synergetics	\$205.00
Southvale	\$313.46
Converge	\$575.00

Low bidder did not provide quotes as required in the specifications.

**4. Windows Desktop Computer Lenovo ThinkCentre M70a Gen 3**

<b>KIBS</b>	<b>\$940.00</b> or Pentium \$727.00
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Riverside	\$1,122.00
CDW	\$1,244.00
Southvale	\$1,653.24
Converge	\$2,520.00

## ***Chromebook***

### **1. Chromebook Lenovo 500e Chromebook Gen 3 (Intel)**

<b>KIBS</b>	<b>\$405.00</b>
Vivacity	\$439.00
CDW	\$445.00
Riverside	\$453.50
Synergetics	\$535.00
Converge	\$950.00
Southvale	\$1,063.60

## ***Interactive Panels***

### **1. SMART Board SBID-MX265-V3N**

<b>Academic</b>	<b>\$2,598.00</b>
Southvale	\$4,239.21

### **2. SMART Board SBID-MX275-V3N**

<b>Academic</b>	<b>\$3,320.00</b>
Southvale	\$5,289.21 Plus \$569.00 = \$5,858.21

### **3. SMART Heavy Duty Fixed Height Mobile Stands for SMART boards FS-SBID-200**

<b>Academic</b>	<b>\$549.00</b>
Southvale	\$1,460.61

### **4. SMART Electric Height Adjustable Mobile Stand for SMART boards**

<b>Academic</b>	<b>\$1,250.00</b>
Southvale	\$1,460.61

### **5. Promethean ActivPanel9- AP9 – 65” 4K**

<b>AXI</b>	<b>\$2,250.00</b>
Synergetics	\$2,299.00
Southvale	\$3,726.51

### **6. Promethean ActivPanel9- AP9 – 75” 4K**

<b>Synergetics</b>	<b>\$2,899.00</b>
AXI	\$2,999.00
Southvale	\$5,564.01

### **7. Fixed Height Mobile Stand for Promethean boards**

Synergetics	<del>\$375.00</del>
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AXI \_\_\_\_\_ \$415.00  
Southvale \_\_\_\_\_ \$589.11

**Reject all bids**

**8. Promethean Height Adjustable Mobile Stand for Promethean boards**

AXI \_\_\_\_\_ \$999.00  
Synergetics \_\_\_\_\_ \$1,085.00  
Southvale \_\_\_\_\_ \$1,370.31

**Reject all bids**

**Printers**

**1. Xerox: VersaLink B400 B/W Printer, Letter/Legal, Up To 47ppm, USB, Ethernet, 550-Sheet Paper Tray, 150-Sheet Multipurpose Tray, 110V**

CDW \_\_\_\_\_ \$658.00  
Converge \_\_\_\_\_ \$880.00  
**Riverside                 \$919.00**  
Howard                   \$979.00  
Synergetics             \$1,055.86  
Southvale               \$1,122.52

Low bidders did not provide quotes as required in the specifications. Extended warranty could not be verified.

**2. Xerox Versalink C400/DN Color Printer, Color: up to 36 ppm, Black: up to 36 ppm, 2-sided printing, 520 sheet paper Cassette**

CDW \_\_\_\_\_ \$658.00  
Converge \_\_\_\_\_ \$775.00  
**Riverside                 \$899.00**  
Howard                   \$924.00  
Synergetics             \$1,017.98  
Southvale               \$1,122.52

Low bidders did not provide quotes as required in the specifications. Extended warranty could not be verified.

## **Chargers**

### **1. DELL Chromebook 65-Watt Type-C AC Adapter with 1 Meter Power Cord**

<b>Riverside</b>	<b>\$46.00</b>
Synergetics	\$46.95
CDW	\$48.00
Southvale	\$58.91

### **2. 45W Lenovo Chromebook 45W USB-C Adapter with Power Cord**

<b>KIBS</b>	<b>\$36.00</b>
CDW	\$41.00
Riverside	\$49.00
Synergetics	\$51.30
Converge	\$67.00
Southvale	\$84.10

### **3. HP 45W Chromebook Adapter with power cord**

<del>CDW</del>	<del>\$35.00</del>
<b>Synergetics</b>	<b>\$45.12</b>
Riverside	\$49.00
Converge	\$55.00
Converge	\$55.00
Southvale	\$84.10

Low bidder did not provide quotes as required in the specifications.

## **Charging Carts**

### **1. LocknCharge Joey 30 Charging Cart Bundle – Includes six large baskets**

<del>Vivacity</del>	<del>\$789.00</del>
<b>Howard</b>	<b>\$1,019.00</b>
CDW	\$1,150.00
Synergetics	\$1,177.02
Converge	\$1,450.00
Southvale	\$1,558.26
Riverside	\$1,140.00

The charging cart bid from Vivacity was not as specified. The cart proposed is not equivalent and is not in the best interest of the District.

## Monitors

### 1. ViewSonic VX2467-MHD - LED monitor - 24'

CDW	\$145.00
<b>Riverside</b>	<b>\$152.00</b>
Synergetics	\$174.11
KIBS	\$193.00
Converge	\$240.00
Southvale	\$1,558.26

Low bidder did not provide quotes as required in the specifications

### 2. ViewSonic VX2767-MHD - LED monitor - 27'

CDW	\$165.00
<b>Riverside</b>	<b>\$175.00</b>
Synergetics	\$197.12
Converge	\$335.00
KIBS	\$351.00
Southvale	\$1,558.26

Low bidder did not provide quotes as required in the specifications

## Re-Bid 3204 (07-15-22) – Custodial Equipment

Funding Source: ESSER II and III Funds

Recommendation: Ms. Sandra Robinson

	Vendor	Location	Abbreviation
M	Hughes Group, LLC	Tacoma, WA	Hughes
N	HD Supply Facilities Maint., LTD	Jacksonville, FL	HD
N	Jackson Paper Company	Flowood, MS	Jackson
M	Wheeler's Janitorial Supplies	Crystal Springs, MS	Wheeler
N	Lann Chemical	Aberdeen, MS	Lann

### Item 1: Doodle Scrub – EBG-9

Jackson	<b>\$24,395.70</b>
Lann	\$25,584.00
HD	\$26,660.10
Hughes	\$30,756.00
Wheeler's	\$53,430.00

Jackson Paper Company provided the bid on the exact model listed in the specifications and was the lowest bidder. As a result, Jackson Paper Company is the lowest and best bidder.

**Item 2: IPC EAGLE Wet/Dry Vacuum Tip & Pour w/ front mount squeegee**

HD	<b>\$23,445.00</b>
Hughes	<del>\$36,877.50</del>
Lann	<del>\$36,945.00</del>
Jackson	<del>\$38,733.30</del>
Wheelers	<del>\$48,105.00</del>

HD Supply submitted a demonstration model along with specifications an alternate model (Renown by Viper RENO8012-VP). The alternate model was reviewed by the evaluation committee and approved as an equal substitute. HD Supply provided the bid on the approved substitution and was the lowest bidder. As a result, HD Supply is the lowest and best bidder.

**Item 3: Kaivac 1250**

HD	<del>\$81,305.40</del>
Lann	<del>\$95,100.00</del>
Jackson	<del>\$112,592.40</del>
<b>Wheelers</b>	<b>\$127,020.00</b>
Hughes	<del>\$135,003.00</del>

HD Supply provided a bid for an alternate model (All Cleaner XP Advance) but did not provide a demonstration model. Lann Chemical provided a bid for an alternate model (EDIC CR2) and provided a demonstration model. The evaluation committee determined the EDIC CR2 was not an equal substitution because the District specified and needed a compact version that could be used in both small and large square footage areas. During demonstrations, the EDIC CR2 was bulky and could not be used in small square footage areas. Jackson Paper provided a bid for an alternate model (Advance Reel Cleaner) but did not provide a demonstration model. Wheeler’s Janitorial Supplies provided the bid on the exact model listed in the specifications. As a result, Wheelers is the lowest and best bidder.

**Item 4: Automatic Scrubber Walk Behind**

HD Opt. 2	<del>\$13,358.08</del>
Hughes	<del>\$14,498.00</del>
<b>Lann</b>	<b>\$18,420.00</b>
HD Opt. 1	<del>\$18,902.60</del>
Jackson	<del>\$19,226.36</del>
Wheelers	<del>\$20,192.00</del>

HD Supply provided a bid for an alternate model (Renown by Viper) but did not provide a demonstration model. Hughes Group provided a bid for an alternate model (X20BT) but did not provide a demonstration model. Lann Chemical provided the bid on the exact model in the specifications. As a result, Lann Chemical is the lowest and best bidder.



**Bid 3208 (06-16-22) – Softball and Baseball facility at Hughes Field**

**Funding Source: 3914-900-5600-000-450-193**

**Recommendation: Lena Franklin**

	Vendor	Location	Base Bid	Alternate #1	Alternate #2	Total Cost
N	<b>Flagstar Construction Co., Inc.</b>	<b>Brandon, MS</b>	<b>\$3,275,000</b>	<b>\$1,098,000</b>	<b>\$256,000</b>	<b>\$4,629,000</b>