

JACKSON PUBLIC SCHOOL DISTRICT

Jackson, Mississippi
Date: April 05, 2022

**Board of Trustees
Jackson Public School District
Jackson, Mississippi**

Ladies and Gentlemen:

Presented for your review on the attached page(s) are the bid tabulations for the formal bid proposals which were received in response to the bid solicitations indicated below. Bids were publicly advertised and opened according to all legal requirements (Mississippi Code of 1972, §31-7-13). All bids were tabulated, analyzed and based upon compliance with the specifications; the "lowest and best" bids were determined. Recommendations concerning the award of bids received for each bid category are contained on the attached page(s). Please consider recommendations for the following:

Bid Number	Opening Date	Bid Name
Bid 3201	03-03-22	Grease Trap Cleaning
Bid 3196	12-07-21	JPSD Seeks Vendor to Provide Band Instruments
RFP 2022-01	03-01-22	E-Rate Wireless Licenses, Replacement Core Switches and School Switches

It is recommended that the following action be taken by the Board of Trustees:

- A. **AN ORDER** be adopted ratifying the prior solicitation of bid proposals for the equipment, supplies, commodities and/or services in each bid category indicated above.

- B. **AN ORDER** be adopted authorizing the Chief Financial Officer or her designee to issue purchase orders and/or execute contracts and all related documents on behalf of the Board of Trustees to the vendors deemed to have submitted the "lowest and best" bids as indicated on the attached pages.

- C. **AN ORDER** be adopted to reject the bid of bidders who failed to comply with bid requirements, for the reason(s) indicated with each bid category, on the attached pages.

- D. **AN ORDER** be adopted to authorize the informal purchase of items according to all legal requirements and to the extent allowed under the law (Mississippi Code 1972, Annotated, §31-7-13(b)) for which no formal bids were received as indicated in the detailed support documentation on file in the Business Office.

Submitted by:
Margaret Purnell
Chief Financial Officer

Recommendation approved by:
Dr. Errick L. Greene, Superintendent
Superintendent of Schools

Information about the Content and Formatting of the Attached Bid Tabulation Sheet(s)

Pursuant to the legal requirements as outlined in the Mississippi Code 1972, Annotated, §31-7-13(d), all bid proposals received were compared to the written bid specifications and the recommendation to purchase or for rejection is indicated on the following pages, as per the manner prescribed below.

Recommendation to Purchase:

The recommendation to purchase from or award a contract to any vendor, is indicated on the attached tabulation sheet(s) by placing "Low Bid" to the right of the vendor's name/pricing and bolding the information.

Rejection of an Item or an Entire Bid:

The law requires that the District clearly state why in each instance that the lowest bid received is not the recommended "lowest and best" bid. The specific reason that an item or service, or a vendor's entire bid proposal, must be deemed "irregular" or "non-compliant" with the written bid specifications and therefore cannot be recommended for purchase, is indicated on the attached tabulation sheet(s) by drawing a line through the vendor's name/pricing and indicating the rejection reason beside the item.

Unit Price Differences Between the Lowest and the "Lowest and Best" Bid:

The unit price of all items is indicated and a difference between the bid unit price of the proposed item being rejected and the unit price of the item being recommended for purchase as the "lowest and best" can easily be computed from the data on the following pages. For each item, please see the attached tabulation sheet(s) for the bid name and number and opening date, item description, unit of measure, quantity purchased, and the unit or total pricing submitted by all vendors offering bid proposals.

Minority Vendor Participation in the Bid Process:

At the direction of the Board, all minority and women owned and operated vendors offering bid proposals are identified on the attached tabulation sheets, for informational purposes only. The following coding has been used:

- "M" Minority (Male) owned and operated business
- "W" Women (Non-minority) owned and operated business
- "B" Minority (Women) owned and operated business
- "N" Non-Minority owned and operated business

BID 3201 (03-03-22) Grease Trap Cleaning

Funding Source:

Recommendation: Al Young/Christoff Rogers

	Vendor	Location	Abbreviation
N	Liquid Environmental Solutions of Texas, LLC	Irving, TX	Liquid

Only one vendor quoted.

Services Period April 01, 2022 thru June 30, 2025

Liquid \$18,515.00 LOW BID

Services Period July 01, 2025 thru June 30, 2027

Liquid \$20,080.00 LOW BID

RFP 2022-01 (03-01-22) E-Rate Wireless Licenses, Replacement Core Switches and School Switches

Funding Source: Erate and District Maintenance:

(1120 900 2841 000 738 001)

Recommendation: Mrs. Erin Mason

	Vendor	Location	Abbreviation
N	Office Management Systems, dba Logista	Columbus, MS	Logista
N	Pileum Corporation	Jackson, MS	Pileum
N	Synergetics DCS, Inc.	Starkville, MS	Synergetics
N	ConvergeOne	Ridgeland, MS	ConvergeOne

1. Wireless licenses

Synergetics	NO BID
ConvergeOne	NO BID
Logista	\$154,400.00
Pileum	\$198,415.10

2. Replacement Core Switches

Synergetics	NO BID
Logista	NO BID
ConvergeOne	\$115,084.00
Pileum	\$132,454.86

3. School Switches

Logista	No Bid
ConvergeOne	\$585,282.00
Synergetics	\$623,870.00
Pileum	\$974,722.44

Bid 3196 (12-07-21) –JPSD Seeks Vendor to Provide Musical Instruments

Funding Source:

Recommendation: Dr. William Merritt/Mr. Brian Jefferson

	Vendor	Location	Amount
N	Music & Arts	Frederick, MD	\$9,240,127.15
	Negotiated Prince		\$1,999,993.24

Only one vendor submitted a proposal.

Pricing below is the negotiated price with the vendor. Total price changed from \$9,240,127.15 to \$1,999,993.24 after negotiations with vendor per documentation form Mr. Bryan Jefferson.

Post-Bid Pricing

New Qty	CC	Model	Product Type	Unit Price	Extended Price
62	Bach	BTR201	trumpet	471.97	29,261.91
70	Bach	BTR201	trumpet	0.00	0.00
62	Bach	BTB201	trombone	471.97	29,261.91
70	Bach	BTB201	trombone	0.00	0.00
116	Selmer USA	SCL201N	Bb Clarinet	379.80	44,056.39
70	Selmer USA	SCL201N	Bb Clarinet	0.00	0.00
48	Selmer USA	AS600	alto sax	892.06	42,818.83
40	Selmer USA	AS600	alto sax	0.00	0.00
116	Selmer USA	SFL301	flute	368.23	42,714.66
70	Selmer USA	SFL302	flute	0.00	0.00
14	Holton	BB450	tuba outfit	3,387.09	47,419.19
10	Holton	BB450	tuba outfit	0.00	0.00
20	King	2350WSP	sousaphone	7,660.38	153,207.52
20	King	1127SP	marching baritone	2,274.56	45,491.26
0	King	1127SP	marching baritone	0.00	0.00
20	King	1121SP	marching mellophone	1,744.91	34,898.26
0	King	1121SP	marching mellophone	0.00	0.00
4	Selmer USA	1492FB	oboe	1,908.57	7,634.28
4	Selmer USA	1432B	bassoon	4,488.46	17,953.83
0	Leblanc	L7168	bass clarinet	2,018.64	0.00
14	Selmer	STS301	tenor sax	1,232.76	17,258.61
0	Selmer	STS301	tenor sax	0.00	0.00
4	Selmer	SBS311	bari sax	3,812.04	15,248.14
0	Selmer	SBS311	bari sax	0.00	0.00
24	Conn	14D	single horn	1,728.12	41,475.00
20	King	625	baritone	1,891.09	37,821.72
0	King	625	baritone	0.00	0.00
0	Ludwig	LUMS14PW	snare drum	570.70	0.00
0	Ludwig	RMSHSA	snare stand	149.01	0.00
0	Ludwig	LP00C	snare case	92.49	0.00
0	Ludwig	LUMT8023PWASC	marching tom set/stand/case	1,655.93	0.00
0	Ludwig	LUMB18PW	marching bass	500.79	0.00
0	Ludwig	LP68C	bass case	103.74	0.00
0	Ludwig	LUMB20PW	marching bass	538.61	0.00
0	Ludwig	LP20C	bass case	113.73	0.00
0	Ludwig	LUMB22PW	marching bass	555.80	0.00
0	Ludwig	LP22C	bass case	128.73	0.00
0	Ludwig	LUMB24PW	marching bass	574.71	0.00
0	Ludwig	LP24C	bass case	138.73	0.00
0	Ludwig	RMSHBA	bass stand	183.39	0.00
0	Ludwig	LTS402FG	timpani	4,435.29	0.00
0	Musser	M32	marimba	3,348.93	0.00
0	Musser	M50	xylophone	3,574.20	0.00
0	Musser	M44	vibraphone	3,288.21	0.00
0	Musser	M645	orchestra bells	1,209.57	0.00
0	Ludwig	LECB32X7MWF	concert bass	1,743.60	0.00
42	King	2350SPW	sousaphone	8,784.37	368,943.47
0	King	2350SPW	sousaphone	0.00	0.00
32	King	1121SP	marching mellophone	1,745.02	55,840.65
32	King	1127SP	marching baritone	2,274.56	72,786.02

Model number changed from original bid

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32	Selmer	SPC 301	piccolo	612.47	19,598.98
28	Selmer	SFL611BO	flute	1,184.14	33,155.82
4	Selmer USA	122F	oboe	2,274.13	9,096.54
4	Selmer USA	132	bassoon	5,857.27	23,429.10
40	Leblanc	LCL411SE	Bb clarinet	1,080.21	43,208.57
0	Ludwig	LTG705KG	timpani set	17,335.31	0.00
0	Leblanc	L60	bass clarinet	5,822.99	0.00
0	Leblanc	L7182	contrabass clarinet	5,192.59	0.00
0	Leblanc	L7181	contra alto clarinet	3,274.61	0.00
32	Selmer	SAS411S	alto sax	1,655.82	52,986.09
14	Selmer	SAS411S	alto sax	0.00	0.00
11	Selmer	SAS711S	alto sax	2,243.14	24,674.54
6	Selmer	SAS711S	alto sax	0.00	0.00
4	Selmer	STS711S	tenor sax	2,896.76	11,587.03
14	Selmer	STS411S	tenor sax	1,978.10	27,693.37
2	Selmer	SBS411	bari sax	5,201.34	10,402.67
0	Selmer	SBS311	bari sax	3,776.41	0.00
21	Holton	H379	f horn	3,096.09	65,017.90
0	Holton	H379	f horn	0.00	0.00
15	Bach	180S37	trumpet	2,509.26	37,638.96
5	Bach	180S37	trumpet	0.00	0.00
66	King	1117SP	trumpet	1,410.33	93,081.78
0	King	1117SP	trumpet	0.00	0.00
66	Bach	BTB411S	trombone	1,889.21	124,687.61
15	Conn	88HOSP	trombone	2,486.30	37,294.56
5	Conn	88HOSP	trombone	0.00	0.00
2	Conn	110H	bass trombone	2,380.35	4,760.69
21	King	2280SP	euphonium	2,680.40	56,288.42
21	Conn	5JW	tuba	6,182.24	129,827.00
0	Ludwig	LECB86X8M	concert bass	1,878.29	0.00
0	Ludwig	LTS405PG	timpani set	14,655.74	0.00
0	Ludwig	LCS514TD0G	concert snare	457.44	0.00
0	Ludwig	LUMS14PB	marching snare	565.36	0.00
0	Ludwig	RMSHSA	snare stand	147.62	0.00
0	Ludwig	LP00C	snare case	91.63	0.00
0	Ludwig	LF475	carry bar	29.23	0.00
0	Ludwig	LF390	leg rest	42.12	0.00
0	Ludwig	LUMT680234PBAS	marching toms	2,283.01	0.00
0	Ludwig	LUMB20PB	marching bass	533.57	0.00
0	Ludwig	LP20C	bass case	112.67	0.00
0	Ludwig	LUMB22PB	marching bass	550.61	0.00
0	Ludwig	LP22C	bass case	127.53	0.00
0	Ludwig	LUMB24PB	marching bass	569.34	0.00
0	Ludwig	LP24C	bass cass	137.43	0.00
0	Ludwig	LUMB26PB	marching bass	631.21	0.00
0	Ludwig	LP26C	bass cass	148.57	0.00
0	Ludwig	LUMB28PB	marching bass	648.23	0.00
0	Ludwig	LP28C	bass cass	154.76	0.00
0	Ludwig	LUMB30PB	marching bass	764.03	0.00
0	Ludwig	LP30C	bass cass	158.48	0.00
0	Ludwig	RMSHBA	bass stand	181.67	0.00
20	Ludwig	LUCT15PB	concert toms	375.87	7,517.31
20	Ludwig	LP66C	concert tom case	99.05	1,980.93

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Mark VI engraving pro neck design, pisoni pads

4	Musser	MUKX35	xylophone		3,009.94	12,039.78
4	Musser	MUAV30M	vibraphone		5,012.90	20,051.60
4	Musser	MUKM43	marimba		5,039.22	20,156.88
4	Musser	MUAB25	bells		767.42	3,069.68
4	Musser	M635B	chimes		4,216.52	16,866.08
0	Scherl & Roth	SR57E3CFH	double bass		1,468.11	0.00
	Zildjian	20" marching cymbals	marching cymbals		340.10	0.00
4	Roland	RD-700NX	digital piano		2,002.34	8,009.36
0	Megavox	MEGA2-XU4	portable PA		1,272.00	0.00
0	Peterson	5000-II	strobe tuner		3,688.80	0.00
0	Presonus	(live Field PA System)		1504923	6,669.90	0.00
42	(sousaphone w/wall mount)			1326993	42.39	1,780.35
0	Pageantry	var. #1403531	speaker cart		636.00	0.00
0	Pageantry	var. #1403540	synth cart		768.50	0.00
		Sousa holders	wooden rack		0.00	0.00
	Zildjian	ZMAC	16" Marching cymbals		307.40	0.00
			Total			1,999,993.24

Model number changed from original bid