

# JACKSON PUBLIC SCHOOL DISTRICT

Jackson, Mississippi

Date: July 20, 2021

**Board of Trustees  
Jackson Public School District  
Jackson, Mississippi**

Ladies and Gentlemen:

Presented for your review on the attached page(s) are the bid tabulations for the formal bid proposals which were received in response to the bid solicitations indicated below. Bids were publicly advertised and opened according to all legal requirements (Mississippi Code of 1972, §31-7-13). All bids were tabulated, analyzed and based upon compliance with the specifications; the "lowest and best" bids were determined. Recommendations concerning the award of bids received for each bid category are contained on the attached page(s). Please consider recommendations for the following:

| Bid Number  | Opening Date        | Bid Name   |
|-------------|---------------------|--|
| Bid 3184    | 05-17-21            | Fuel, POL & Fleet Management   |
| RFP 2021-11 | 05-20-21            | Online and Blended Learning  |
| Bid 3192    | <del>07-08-21</del> | <del>Reverse Auction Chromebook, Laptop &amp; Desktop Computers (PULLED)</del> |
| Bid 3190    | 06-16-21            | General Improvements at McLeod Elementary School<br>(REJECTED)                 |
| Bid 3191    | 06-17-21            | Campus Renovations for Chastain Middle School                                  |

It is recommended that the following action be taken by the Board of Trustees:

A. **AN ORDER** be adopted ratifying the prior solicitation of bid proposals for the equipment, supplies, commodities and/or services in each bid category indicated above.

B. **AN ORDER** be adopted authorizing the Chief Financial Officer or her designee to issue purchase orders and/or execute contracts and all related documents on behalf of the Board of Trustees to the vendors deemed to have submitted the "lowest and best" bids as indicated on the attached pages.

C. **AN ORDER** be adopted to reject the bid of bidders who failed to comply with bid requirements, for the reason(s) indicated with each bid category, on the attached pages.

D. **AN ORDER** be adopted to authorize the informal purchase of items according to all legal requirements and to the extent allowed under the law (Mississippi Code 1972, Annotated, §31-7-13(b)) for which no formal bids were received as indicated in the detailed support documentation on file in the Business Office.

Submitted by:  
Sharolyn Miller  
Chief Financial Officer

Recommendation approved by:

Dr. Errick L. Greene, Superintendent  
Superintendent of Schools

### **Information about the Content and Formatting of the Attached Bid Tabulation Sheet(s)**

Pursuant to the legal requirements as outlined in the Mississippi Code 1972, Annotated, §31-7-13(d), all bid proposals received were compared to the written bid specifications and the recommendation to purchase or for rejection is indicated on the following pages, as per the manner prescribed below.

#### **Recommendation to Purchase:**

The recommendation to purchase from or award a contract to any vendor, is indicated on the attached tabulation sheet(s) by placing "Low Bid" to the right of the vendor's name/pricing and bolding the information.

#### **Rejection of an Item or an Entire Bid:**

The law requires that the District clearly state why in each instance that the lowest bid received is not the recommended "lowest and best" bid. The specific reason that an item or service, or a vendor's entire bid proposal, must be deemed "irregular" or "non-compliant" with the written bid specifications and therefore cannot be recommended for purchase, is indicated on the attached tabulation sheet(s) by drawing a line through the vendor's name/pricing and indicating the rejection reason beside the item.

#### **Unit Price Differences Between the Lowest and the "Lowest and Best" Bid:**

The unit price of all items is indicated and a difference between the bid unit price of the proposed item being rejected and the unit price of the item being recommended for purchase as the "lowest and best" can easily be computed from the data on the following pages. For each item, please see the attached tabulation sheet(s) for the bid name and number and opening date, item description, unit of measure, quantity purchased, and the unit or total pricing submitted by all vendors offering bid proposals.

#### **Minority Vendor Participation in the Bid Process:**

At the direction of the Board, all minority and women owned and operated vendors offering bid proposals are identified on the attached tabulation sheets, for informational purposes only. The following coding has been used:

- "M" Minority (Male) owned and operated business
- "W" Women (Non-minority) owned and operated business
- "B" Minority (Women) owned and operated business
- "N" Non-Minority owned and operated business

**Bid 3184 (05-17-21) Fuel, POL and Fleet Management**  
**Effective dates are August 01, 2021 thru July 31, 2024, Three (3)**  
**Consecutive years.**

**Funding Source:**

**Recommendation: Joseph Albright/Derrick Williams**

|          | Vendor                        | Location                  | Amount        |
|----------|-------------------------------|---------------------------|---------------|
| N        | Fleetcor Technologies/Fuelman | Atlanta, GA               | \$TBD         |
| <b>N</b> | <b>Wex, Inc./Shell</b>        | <b>South Portland, ME</b> | <b>\$ TBD</b> |

Each vendor that participated, the evaluating team will need to determine Proposal cost and place the amounts where the TBD (To Be Determine) is listed to present to the Board of Trustees.

**RFP 2021-11 (05-20-21) Online and Blended Learning**

**Funding Source:**

**Recommendation: Dr. Laketia Marshall-Thomas**

|          | Vendor   | Location              | Amount        |
|----------|--|-----------------------|---------------|
| N        | Florida Virtual School (FLVS)                              | Orlando, FL           | \$ TBD        |
| W        | Academy Global Learning dba Global Learning                | Sugar Land, TX        | \$ TBD        |
| N        | EDL US, LLC dba eDynamic Learning                          | Southlake, TX         | \$ TBD        |
| <b>N</b> | <b>Edgenuity, Inc.</b>                                     | <b>ScottsDale, AZ</b> | <b>\$ TBD</b> |
| N        | Connections Education, LLC dba Pearson Virtual Schools USA | Columbia, MD          | \$ TBD        |

**Bid 3192 (07-08-21) Chromebook, Laptop & Desktop Computers**

**Funding Source:**

**Recommendation: Hope Thompson/Erin Mason**

|          | Vendor                | Location            | Abbreviation |
|----------|-----------------------|---------------------|--------------|
| N        | Archangel Tablets     | N Miami, FL         | Archangel    |
| <b>M</b> | <b>KIBS</b>           | <b>Columbus, MS</b> | <b>KIBS</b>  |
| N        | ConvergeOne           | Ridgeland, MS       | ConvergeOne  |
| N        | CDWG                  | Vernon Hills, IL    | CDWG         |
| N        | Synergetics DCS, Inc. | Starkville, MS      | Synergetics  |

**Item 1 Chromebook**

|             |                 |
|-------------|-----------------|
| Archangel   | \$465.00        |
| <b>KIBS</b> | <b>\$468.00</b> |
| ConvergeOne | \$474.00        |
| CDWG        | \$497.00        |
| Synergetics | \$530.75        |

Archangel submitted the lowest price for the specified device, but the District is recommending the bid be awarded to KIBS. Archangel submitted documentation that indicated a 3<sup>rd</sup> party vendor was providing the warranty services as required in the bid but did not respond to an email prior to the auction requesting clarification as to whether that process was automated as required or if there was a phone call required at any stage of the process. The District called the 3<sup>rd</sup> party warranty service provider and was informed there was a phone call required for each warranty return, which indicates the process is not an “automated ticketing process” as required in the specifications. Additionally, the 3<sup>rd</sup> party vendor shared that the District would be required to provide all boxes and packing materials for all devices being sent for depot repair and that any damage to a device while in transit was the responsibility of the District. This additional requirement puts an undue burden and an additional cost on the District that was not outlined in the unpriced specifications submitted by the vendor. Therefore, the District is recommending KIBS be awarded the bid as it is deemed lowest and best.

**Item 2      Laptops**  
**KIBS                      \$1,087.00**  
 ConvergeOne            \$1,139.00  
 Synergetics              \$1,150.00

**Item 3      Desktops**  
**KIBS                      \$1,000.00**  
 CDWG                      \$1,118.00  
 ConvergeOne            \$1,180.00  
 Synergetics              \$1,124.00

**Bid 3190 (06-16-21) General Improvements at McLeod Elem School**  
**Funding Source: 3914-5600-900-000-450-056**  
**Recommendation: Lena Franklin**

|   | Vendor                     | Location    | Amount         |
|---|----------------------------|-------------|----------------|
| N | Conerly Construction, Inc. | Clinton, MS | \$1,227,000.00 |

Only one (1) vendor submitted a proposal.  
**Bid Rejected.**

**Bid 3191 (06-17-21) Campus Renovations for Chastain Middle School**  
**Funding Source: 3914-900-5600-000-450-023**  
**Recommendation: Lena Franklin and Sandra Robinson**

|          | Vendor                               | Location           | Base Bid            | Alternate #1    | Total            |
|----------|--------------------------------------|--------------------|---------------------|-----------------|------------------|
| <b>N</b> | <b>Benchmark Construction, Corp.</b> | <b>Jackson, MS</b> | <b>\$564,000.00</b> | <b>\$87,000</b> | <b>\$651,000</b> |
| N        | Conerly Construction, Inc.           | Clinton, MS        | \$630,000.00        | \$41,000        | \$671,000        |