

# JACKSON PUBLIC SCHOOL DISTRICT

Jackson, Mississippi

Date: April 06, 2021

**Board of Trustees  
Jackson Public School District  
Jackson, Mississippi**

Ladies and Gentlemen:

Presented for your review on the attached page(s) are the bid tabulations for the formal bid proposals which were received in response to the bid solicitations indicated below. Bids were publicly advertised and opened according to all legal requirements (Mississippi Code of 1972, §31-7-13). All bids were tabulated, analyzed and based upon compliance with the specifications; the "lowest and best" bids were determined. Recommendations concerning the award of bids received for each bid category are contained on the attached page(s). Please consider recommendations for the following:

Bid Number	Opening Date	Bid Name
RFP 2021-02	03-09-21	Access Point Replacements
Bid 3162	02-23-21	Powell Middle School Renovations <b>REJECTED</b>
Bid 3163	02-23-21	Brinkley Middle School Renovations <b>REJECTED</b>

It is recommended that the following action be taken by the Board of Trustees:

A. **AN ORDER** be adopted ratifying the prior solicitation of bid proposals for the equipment, supplies, commodities and/or services in each bid category indicated above.

B. **AN ORDER** be adopted authorizing the Chief Financial Officer or her designee to issue purchase orders and/or execute contracts and all related documents on behalf of the Board of Trustees to the vendors deemed to have submitted the "lowest and best" bids as indicated on the attached pages.

C. **AN ORDER** be adopted to reject the bid of bidders who failed to comply with bid requirements, for the reason(s) indicated with each bid category, on the attached pages.

D. **AN ORDER** be adopted to authorize the informal purchase of items according to all legal requirements and to the extent allowed under the law (Mississippi Code 1972, Annotated, §31-7-13(b)) for which no formal bids were received as indicated in the detailed support documentation on file in the Business Office.

Submitted by:  
Sharolyn Miller  
Chief Financial Officer

Recommendation approved by:  
Dr. Errick L. Greene, Superintendent  
Superintendent of Schools

## **Information about the Content and Formatting of the Attached Bid Tabulation Sheet(s)**

Pursuant to the legal requirements as outlined in the Mississippi Code 1972, Annotated, §31-7-13(d), all bid proposals received were compared to the written bid specifications and the recommendation to purchase or for rejection is indicated on the following pages, as per the manner prescribed below.

### **Recommendation to Purchase:**

The recommendation to purchase from or award a contract to any vendor, is indicated on the attached tabulation sheet(s) by placing "Low Bid" to the right of the vendor's name/pricing and bolding the information.

### **Rejection of an Item or an Entire Bid:**

The law requires that the District clearly state why in each instance that the lowest bid received is not the recommended "lowest and best" bid. The specific reason that an item or service, or a vendor's entire bid proposal, must be deemed "irregular" or "non-compliant" with the written bid specifications and therefore cannot be recommended for purchase, is indicated on the attached tabulation sheet(s) by drawing a line through the vendor's name/pricing and indicating the rejection reason beside the item.

### **Unit Price Differences Between the Lowest and the "Lowest and Best" Bid:**

The unit price of all items is indicated and a difference between the bid unit price of the proposed item being rejected and the unit price of the item being recommended for purchase as the "lowest and best" can easily be computed from the data on the following pages. For each item, please see the attached tabulation sheet(s) for the bid name and number and opening date, item description, unit of measure, quantity purchased, and the unit or total pricing submitted by all vendors offering bid proposals.

### **Minority Vendor Participation in the Bid Process:**

At the direction of the Board, all minority and women owned and operated vendors offering bid proposals are identified on the attached tabulation sheets, for informational purposes only. The following coding has been used:

- "M" Minority (Male) owned and operated business
- "W" Women (Non-minority) owned and operated business
- "B" Minority (Women) owned and operated business
- "N" Non-Minority owned and operated business

**RFP 2021-02 (03-09-21) – Access Point Replacement**  
**Funding Source: Erate (85%) and District Maintenance (15%)**  
**Recommendation: Mrs. Erin Mason**

	Vendor	Location	Amount
W	Pileum Corporation	Jackson, MS	\$671,981.70
<b>N</b>	<b>ConvergeOne</b>	<b>Ridgeland, MS</b>	<b>\$716,562.00</b>
N	Synergetics DCS, Inc.	Starkville, MS	\$784,704.00
M	Harris Browne Consulting, dba Edge Smart Solutions	Ridgeland, MS	\$974,172.00
N	Innovative Software, Inc. dba S. H. O. T. S Computers	Fulton, MS	\$1,078,721.00
N	General Informatics	Baton Rouge, LA	\$1,449,489.00

While the overall cost from the Pileum Corporation was less than the recommended vendor, Pileum responded with an access point that was not specified in the proposal. A careful review of the proposal and the alternate device specifications deemed the proposed alternate as not equivalent to the device specified.

On page 16 of the JPS RFP, the District outlined the following requirement:

*JPS currently has an existing Meraki Cloud Controller with Meraki Access Points located at each of the sites, and it is important to the district to maintain the functionality of this existing infrastructure. All access points, software, applications or hardware proposed that differ from the specified items must be compatible and equivalent to the existing Meraki infrastructure, including the cloud controller and must be 100% functional with the existing network.*

The Pileum Corporation proposal includes in its scope of work to:

- *Setup new Aruba Central cloud dashboard. This includes:*
  - *Copying over current wireless network SSID, DHCP scopes, switch configuration and other applicable configurations in Meraki to Aruba*

Because the Pileum proposal is to migrate to a new cloud controller and not use the existing cloud controller as specified, the Aruba access points are not equivalent.

**Bid 3162 (02-23-21) – Brinkley Middle School Renovations**  
**Funding Source: 3914-900-5600-000-450-014**  
**Recommendation: Sandra Robinson and Joseph Albright**

	Vendor	Location	Amount
B	M&P Construction	Richland, MS	\$815,000.00
N	Richard Womack Construction, LLC	Magee, MS	\$1,036,000.00

\*Reject all bids.

**Bid 3163 (02-23-21) – Powell Middle School Renovations**  
**Funding Source: 3914-900-5600-000-450-065**  
**Recommendation: Sandra Robinson and Joseph Albright**

	Vendor	Location	Amount
B	M&P Construction	Richland, MS	\$629,000.00
N	Flagstar Construction Co. Inc.	Brandon, MS	\$752,480.00
N	Socrates Garret Enterprises, Inc.	Jackson, MS	\$786,503.00
N	Richard Womack Construction, LLC	Magee, MS	\$851,000.00

\*Reject all bids.