

# JACKSON PUBLIC SCHOOL DISTRICT

Jackson, Mississippi

Date: February 16, 18, 2021

## Board of Trustees Jackson Public School District Jackson, Mississippi

Ladies and Gentlemen:

Presented for your review on the attached page(s) are the bid tabulations for the formal bid proposals which were received in response to the bid solicitations indicated below. Bids were publicly advertised and opened according to all legal requirements (Mississippi Code of 1972, §31-7-13). All bids were tabulated, analyzed and based upon compliance with the specifications; the "lowest and best" bids were determined. Recommendations concerning the award of bids received for each bid category are contained on the attached page(s). Please consider recommendations for the following:

Bid Number	Opening Date	Bid Name
RFP 2020-21	12-09-20	Next Generation Firewall
RFP 2020-22	12-11-20	Act Support 2020
Bid 3155	12-14-20	Jim Hill High School Site Improvements
Bid 3157	01-16-21	General improvements for Clausell Elem. School
Bid 3158	01-27-21	General Improvements for Marshall Elem. School
Bid 3159	01-27-21	General Improvements for Lee (Shirley) Elem. School

It is recommended that the following action be taken by the Board of Trustees:

A. **AN ORDER** be adopted ratifying the prior solicitation of bid proposals for the equipment, supplies, commodities and/or services in each bid category indicated above.

B. **AN ORDER** be adopted authorizing the Chief Financial Officer or her designee to issue purchase orders and/or execute contracts and all related documents on behalf of the Board of Trustees to the vendors deemed to have submitted the "lowest and best" bids as indicated on the attached pages.

C. **AN ORDER** be adopted to reject the bid of bidders who failed to comply with bid requirements, for the reason(s) indicated with each bid category, on the attached pages.

D. **AN ORDER** be adopted to authorize the informal purchase of items according to all legal requirements and to the extent allowed under the law (Mississippi Code 1972, Annotated, §31-7-13(b)) for which no formal bids were received as indicated in the detailed support documentation on file in the Business Office.

Submitted by:  
Sharolyn Miller  
Chief Financial Officer

Recommendation approved by:  
Dr. Errick L. Greene, Superintendent

Superintendent of Schools

**Information about the Content and Formatting of the Attached Bid Tabulation Sheet(s)**

Pursuant to the legal requirements as outlined in the Mississippi Code 1972, Annotated, §31-7-13(d), all bid proposals received were compared to the written bid specifications and the recommendation to purchase or for rejection is indicated on the following pages, as per the manner prescribed below.

**Recommendation to Purchase:**

The recommendation to purchase from or award a contract to any vendor, is indicated on the attached tabulation sheet(s) by placing "Low Bid" to the right of the vendor's name/pricing and bolding the information.

**Rejection of an Item or an Entire Bid:**

The law requires that the District clearly state why in each instance that the lowest bid received is not the recommended "lowest and best" bid. The specific reason that an item or service, or a vendor's entire bid proposal, must be deemed "irregular" or "non-compliant" with the written bid specifications and therefore cannot be recommended for purchase, is indicated on the attached tabulation sheet(s) by drawing a line through the vendor's name/pricing and indicating the rejection reason beside the item.

**Unit Price Differences Between the Lowest and the "Lowest and Best" Bid:**

The unit price of all items is indicated and a difference between the bid unit price of the proposed item being rejected and the unit price of the item being recommended for purchase as the "lowest and best" can easily be computed from the data on the following pages. For each item, please see the attached tabulation sheet(s) for the bid name and number and opening date, item description, unit of measure, quantity purchased, and the unit or total pricing submitted by all vendors offering bid proposals.

**Minority Vendor Participation in the Bid Process:**

At the direction of the Board, all minority and women owned and operated vendors offering bid proposals are identified on the attached tabulation sheets, for informational purposes only. The following coding has been used:

- "M" Minority (Male) owned and operated business
- "W" Women (Non-minority) owned and operated business
- "B" Minority (Women) owned and operated business
- "N" Non-Minority owned and operated business

## RFP 2020-21 (12-9-20) – Next Generation Firewall

Funding Source:

Recommendation: Mrs. Erin Mason/ Mr. Ryan Baker

	Vendor	Location	Amount
W	Pileum Corporation	Jackson, MS	\$166,920.43
<b>N</b>	<b>Business Communication, Inc.</b>	<b>Ridgeland, MS</b>	<b>\$201,045.50</b>

The proposals received from both vendors exceeded the project budget. The committee determined that the reason for the overage was an extension of the service and support from one year to three years. It was determined that three years was unnecessary at this time and the District contacted Business Communication, Inc. and negotiated the terms of the support agreement back to one year.

The new price for the Fortigate 3410E Firewall is **\$119,759.29**

Although the Pileum submitted the lowest cost proposal, the committee determined the alternate Palo Alto (PAN) device proposed did not meet the specifications in the RFP.

According to Pileum, PAN NGFW's will never be measured in a legacy/pre-generation specification to achieve higher numbers of packet throughput. According to the Palo Alto datasheet for PA-5200 series, "The PA-5200 Series delivers up to 64 Gbps of throughput, using dedicated processing and memory, for the key functional areas of networking, security, threat prevention, and management."

The specifications in the JPS RFP called for 11 Gbps SSL-VPN Throughput. According to Pileum, PAN does not post SSL-VPN throughput on their performance specifications because there are too many variables to determine outcome. Although PAN does not list the specs for SSL-VPN throughput, it does list the specs for IPSEC VPN throughput which is only 19 Gbps compared to the 140 Gbps IPsec VPN Throughput outlined in the RFP specifications.

Our current firewall can achieve up to 28 million concurrent sessions. The model specified in the RFP can achieve up to 50 million concurrent sessions. The alternate PAN firewall can only achieve up to 8 million concurrent sessions.

**RFP 2020-22 (12-11-20) - ACT Support 2020**

**Funding Source:**

**Recommendation: Dr. William Merritt**

	Vendor	Location	Amount
<b>N</b>	<b>Mastery Prep</b>	<b>Baton Rouge, LA</b>	<b>\$298.230.00</b>
N	Cambridge Educational Services, Inc.	Des Plaines, IL	\$867,009.00

**Bid 3155 (12-14-20) – Jim Hill High School Site Improvements**

**Source of Funds: 3914-900-5600-000-450-039**

**Recommendation Per: Sandra Robinson and Joseph Albright**

	Vendor	Location	Base Bid Amount
J	Construction Specialists LLC	Florence, MS	\$ 136,875.00
J	Hemphill Construction Company, Inc.	Florence, MS	\$ 164,850.00
J	Copeland & Johns, Inc.	Pearl, MS	\$ 179,000.00
J	Four Seasons Enterprises LLC	Jackson, MS	\$ 212,499.00
J	Socrates Garrett Enterprises, Inc.	Jackson, MS	\$ 245,000.00

The administration recommends that the Board **reject** all bids for the Jim Hill Site Improvements

**Bid 3157 (01-26-21) – General Improvements for Clausell Elem. School**

**Funding Source: 3914 – 900 - 5600 – 000 - 450 - 024**

**Recommendation: Lena Franklin and Joseph Albright**

	Vendor	Location	Amount	Alternate #1	Total
<b>M</b>	<b>Construction Specialists, LLC</b>	<b>Jackson, MS</b>	<b>\$330,390.00</b>	<b>\$ 30,200</b>	<b>\$ 360,590</b>
N	Phoenix Construction	D’Iberville, MS	\$297,490.00	\$ 30,000	<b>\$ 327,490</b>
M	M&P Construction, Inc	Richland, MS	\$368,400.00	\$ 64,800	<b>\$ 433,200</b>
N	Conerly Construction, Inc	Clinton, MS	\$418,000.00	\$ 31,000	<b>\$ 449,000</b>
W	BIG Construction	Ridgeland, MS	\$460,000.00	\$ 51,000	<b>\$ 511,000</b>

\*Phoenix Construction received three (3) unfavorable references on previous projects for other clients. The administration would like to observe their performance on bid 3145 South Jackson Press Box and Ticket Booth in which they have been previously awarded before awarding them multiple projects.

**Base Bid**

Construction Specialists	\$330,390
Phoenix Construction	\$297,490
M & P Construction	\$368,400
Conerly Construction	\$418,000
BIG Construction	\$460,000

**Alternate #1****Exterior Door Replacements**

Construction Specialists	\$30,200
Phoenix Construction	\$30,000
M & P Construction	\$64,800
Conerly Construction	\$31,000
BIG Construction	\$51,000

**Alternate #2****Renovation of 2 staff toilets and classroom toilets**

Construction Specialists	\$39,200
Phoenix Construction	\$80,000
M & P Construction	\$134,000
Conerly Construction	\$166,000
BIG Construction	\$134,000

**Alternate #3****Not Used****Alternate #4****Playground Canopy, sidewalk replacement and tree pruning**

Construction Specialists	\$24,800
Phoenix Construction	\$25,000
M & P Construction	\$35,700
Conerly Construction	\$33,000
BIG Construction	\$56,000

**Alternate #5****Parking Lot Repair**

Construction Specialists	\$19,180
Phoenix Construction	\$40,000
M & P Construction	\$48,600
Conerly Construction	\$57,000
BIG Construction	\$45,000

**Bid 3158 (01-27-21) – General Improvements for Marshall Elem. School****Funding Source: 3914-900-5600-000-450-053****Recommendation: Lena Franklin**

	Vendor	Location	Amount	Alternate #1	Alternate #2	Alternate # 4	Alternate #6	Total
<b>W</b>	<b>Big Construction</b>	<b>Ridgeland, MS</b>	<b>\$388,300.00</b>	<b>\$ 53,000</b>	<b>\$ 54,000</b>	<b>\$ 23,000</b>	<b>\$ 17,500</b>	<b>\$ 535,800</b>
B	M & P Construction, Inc.	Richland, MS	\$406,500.00	\$ 85,900	\$ 54,300	\$ 16,000	\$ 21,600	<b>\$ 584,300</b>
N	Conerly Construction, Inc.	Clinton, MS	\$420,000.00	\$ 176,000	\$ 33,000	\$ 18,000	\$ 35,500	<b>\$ 682,500</b>

**Bid 3159 (01-28-21) – General Improvements at Shirley Elementary  
(formerly Lee)**

**Funding Source: 3914-900-5600-000-450-050**

**Recommendation: Lena Franklin and Joseph Albright**

	Vendor	Location	Base Bid	Alternate #3	Alternate #5	Total
<b>B</b>	<b>M &amp; P Construction, Inc.</b>	<b>Richland, MS</b>	<b>\$288,000.00</b>	<b>\$ 23,700</b>	<b>\$ 77,700</b>	<b>\$ 389,400</b>
N	Phoenix Construction, LLC	D'Iberville, MS	\$289,000.00	\$ 15,800	\$ 38,200	<b>\$ 343,000</b>
W	BIG Construction, LLC	Ridgeland, MS	\$325,000.00	\$ 19, 900	\$ 79,200	<b>\$ 424,100</b>
N	Conerly Construction, Inc.	Clinton, MS	\$330,000.00	\$ 15,000	\$ 62,000	<b>\$ 407,000</b>
M	Darrel McQuirter/Construction Specialists, LLC	Jackson, MS	\$331,100.00	\$ 36,400	\$36,400	<b>\$ 403,800</b>

\*Phoenix Construction received three (3) unfavorable references on previous projects for other clients. The administration would like to observe their performance on bid 3145 South Jackson Press Box and Ticket Booth in which they have been previously awarded before awarding them multiple projects.

**Base Bid**

M & P Construction	\$ 288,000
Phoenix Construction	\$ 289,000
BIG Construction	\$ 325,000
Conerly Construction	\$ 330,000
Construction Specialists	\$ 331,100

**Alternate #1**

M & P Construction	\$ 36,400
Phoenix Construction	\$ 31,500
BIG Construction	\$ 29,800
Conerly Construction	\$ 25,000
Construction Specialists	\$ 37,500

**Upgrade Corridor Lighting**

\$ 36,400
\$ 31,500
\$ 29,800
\$ 25,000
\$ 37,500

**Alternate #2**

M & P Construction	\$ 15,400
Phoenix Construction	\$ 20,000
BIG Construction	\$ 29,800
Conerly Construction	\$ 25,000
Construction Specialists	\$ 37,500

**Infill Corridor Transoms**

\$ 15,400
\$ 20,000
\$ 29,800
\$ 25,000
\$ 37,500

**Alternate #3**

M & P Construction	\$ 36,400
Phoenix Construction	\$ 31,500
BIG Construction	\$ 29,800
Conerly Construction	\$ 25,000
Construction Specialists	\$ 37,500

**Replace Exterior Doors****Alternate #4**

M & P Construction	\$ 36,400
Phoenix Construction	\$ 31,500
BIG Construction	\$ 29,800
Conerly Construction	\$ 25,000
Construction Specialists	\$ 37,500

**Playground Canopy****Alternate#5**

M & P Construction	\$ 36,400
Phoenix Construction	\$ 31,500
BIG Construction	\$ 29,800
Conerly Construction	\$ 25,000
Construction Specialists	\$ 37,500

**Classroom Millwork and Sinks**