

JACKSON PUBLIC SCHOOL DISTRICT

Jackson, Mississippi

Date: September 17, 2019 for RFPS Approved

**Board of Trustees
Jackson Public School District
Jackson, Mississippi**

Ladies and Gentlemen:

Presented for your review on the attached page(s) are the bid tabulations for the formal bid proposals which were received in response to the bid solicitations indicated below. Bids were publicly advertised and opened according to all legal requirements (Mississippi Code of 1972, §31-7-13). All bids were tabulated, analyzed and based upon compliance with the specifications; the "lowest and best" bids were determined. Recommendations concerning the award of bids received for each bid category are contained on the attached page(s). Please consider recommendations for the following:

Bid Number	Opening Date	Bid Name
RFP 2019-11	06-17-19	Lead Partner to Provide Extensive Support On the Jackson Public Schools Instructional Management System (Standard 20) of the Mississippi Public School Accountability Standards 2019, Instructional and Leadership Coaching
RFP 2019-17	08-01-19	Lead Partner for Science Support and assessments
RFP 2019-18	08-09-19	Online Professional Development Management System and Video Library
RFP 2019-19	08-22-19	Benchmark and Formative Assessment Services
RFP 2019-20	08-28-19	JPSD Seeks a Lead Partner for Pre-Kindergarten Intervention Program

It is recommended that the following action be taken by the Board of Trustees:

A. **AN ORDER** be adopted ratifying the prior solicitation of bid proposals for the equipment, supplies, commodities and/or services in each bid category indicated above.

B. **AN ORDER** be adopted authorizing the Chief Financial Officer or her designee to issue purchase orders and/or execute contracts and all related documents on behalf of the Board of Trustees to the vendors deemed to have submitted the "lowest and best" bids as indicated on the attached pages.

C. **AN ORDER** be adopted to reject the bid of bidders who failed to comply with bid requirements, for the reason(s) indicated with each bid category, on the attached pages.

D. **AN ORDER** be adopted to authorize the informal purchase of items according to all legal requirements and to the extent allowed under the law (Mississippi Code 1972, Annotated, §31-7-13(b)) for which no formal bids were received as indicated in the detailed support documentation on file in the Business Office.

Submitted by:
Sharolyn Miller
Chief Financial Officer

Recommendation approved by:
Dr. Errick L. Greene, Superintendent
Superintendent of Schools

Information about the Content and Formatting of the Attached Bid Tabulation Sheet(s)

Pursuant to the legal requirements as outlined in the Mississippi Code 1972, Annotated, §31-7-13(d), all bid proposals received were compared to the written bid specifications and the recommendation to purchase or for rejection is indicated on the following pages, as per the manner prescribed below.

Recommendation to Purchase:

The recommendation to purchase from or award a contract to any vendor, is indicated on the attached tabulation sheet(s) by placing "Low Bid" to the right of the vendor's name/pricing and bolding the information.

Rejection of an Item or an Entire Bid:

The law requires that the District clearly state why in each instance that the lowest bid received is not the recommended "lowest and best" bid. The specific reason that an item or service, or a vendor's entire bid proposal, must be deemed "irregular" or "non-compliant" with the written bid specifications and therefore cannot be recommended for purchase, is indicated on the attached tabulation sheet(s) by drawing a line through the vendor's name/pricing and indicating the rejection reason beside the item.

Unit Price Differences Between the Lowest and the "Lowest and Best" Bid:

The unit price of all items is indicated and a difference between the bid unit price of the proposed item being rejected and the unit price of the item being recommended for purchase as the "lowest and best" can easily be computed from the data on the following pages. For each item, please see the attached tabulation sheet(s) for the bid name and number and opening date, item description, unit of measure, quantity purchased, and the unit or total pricing submitted by all vendors offering bid proposals.

Minority Vendor Participation in the Bid Process:

At the direction of the Board, all minority and women owned and operated vendors offering bid proposals are identified on the attached tabulation sheets, for informational purposes only. The following coding has been used:

- "M" Minority (Male) owned and operated business
- "W" Women (Non-minority) owned and operated business
- "B" Minority (Women) owned and operated business
- "N" Non-Minority owned and operated business

RFP 2019-11 (06-17-19) – Lead Partner to Provide Extensive Support On the Jackson Public Schools Instructional Management System (Standard 20) of the Mississippi Public School Accountability Standards 2019, Instructional and Leadership Coaching

Source of Funds:

Recommendation Per: Dr. William M. Merritt, IV

	Vendor	Location	Amount
N	The Kirkland Group	Ridgeland, MS	TO BE DETERMINED
N	Insight Education Group	Encino, CA	\$49,950.00
N	Q. Hathaway Hervey and Associates, LLC	Sherwood, AK	\$70,200.00
N	Bailey Education Group, LLC	Ridgeland, MS	TBD# of days @ \$1,350.00
N	Greene Education Services	Madison, MS	TBD# of days @ \$1,350.00
N	Great Minds	Washington DC	\$317,250.00

Bailey Education Group \$710,000.00

The Kirkland Group \$790,500.00 (Job Embedded PD)

The Kirkland Group \$ 27,000.00 (20 Content Sessions)

Great Minds \$36,450.00

Insight Education Group \$49,950.00

RFP 2019-17 (08-01-19) – Lead Partner for Science Support and Assessments

Source of Funds:

Recommendation Per: Dr. William Merritt, IV

	Vendor	Location	Amount
N	Advanced Instructional Management (AIM)	Madison, MS	\$359,116.00

Please see the addendum to the RFP. **The amount is \$235,374.00**
Only one vendor submitted Proposal.

Please evaluate and check for accuracy in the amount proposed.

RFP 2019-18 (08-09-19) – Online Professional Development Management System and Video Library

Source of Funds: State and Federal Funds

Recommendation Per: Dr. Kymyona Burk/Dr. William Merritt

	Vendor	Location	Amount
N	PowerSchool Group, LLC	Folsom, CA	\$186,150.00
N	Frontline Technologies Group, LLC	Malvern, PA	\$215,581.80

Rationale: As part of the proposal, the District requested an online video library. The RFP stated, “Each proposal response must include specific documentation that outlines the scope, breadth, and age of the videos contained in the online library. A catalog of videos is not sufficient.” A sample of how vendors could submit their responses was included. The proposal submitted by PowerSchool was a printed video catalog that did not include the online video information as requested and reviewers were unable to evaluate and score the scope, breadth, or age of the video collection.

Source of Funds:

Recommendation Per: Dr. Kymyona Burk

	Vendor	Location	Amount
N	Educational Materials Specialists	Madison, MS	\$274,324.00 ACT Options \$80,190.00
N	TE21, Inc.	Charleston, SC	1 st Yr. \$1,149,550.00 With PD 1 st Yr. \$1,109,550.00 W/O PD 2 nd Yr. \$390,550.00 With PD 3 rd Yr. \$350,550.00 W/O PD
N	Schoology, Inc.	New York, NY	\$135,952.22 With PD \$113,293.52 W/O PD

All proposals must be evaluated by the Evaluation Committee for accuracy and calculated for the best cost effective offer for the District

RFP 2019-20 (08-28-19) – Jackson Public School District Seeks a Lead Partner for Pre-Kindergarten Intervention Program

Source of Funds:

Recommendation Per: Dr. William Merritt, IV

	Vendor	Location	Amount
N	Waterford Research Institute	Sandy, UT	Student Count 580=\$29,000.00 Subscription License=\$250. 00 PD on Site Training=TBD Professional development=\$ 66,000.00